

## Distributor Profiles 2014

Company	Contact Name	Contact Email	Contact Phone	# of Clients	10 Key Clients	Sales Force						Pbook Services			Warehouse		
						In House Reps	Commission Reps	Gift Reps	Comission Rep Groups	Gift Rep Groups	Sells House Imprints as well?	Full?	a la carte?	International?	Digital Services?	Location	3rd Party or Company Owned?
<b>Abrams</b>	Marti Malovany	<i>mmalovany@abramsbooks.com</i>	212-229-7132	8 plus various one-offs	5 Continents, Alain Ducasse, Booth Clibbom, Ludion, Royal Academy, Tate, Vendome, V&A, Museum of Modern Art Children's Books	11	40	108	7	10	Yes	Yes	No	Yes	Yes	Lebanon, IN	Third Party: Hachette
<b>Antique Collectors' Club</b>	John Brancati	<i>jbrancati@antiquecc.com</i>	212-645-1111	75	Congedo, Editions du Chene, Luster, Niyogi, Artis, Goodman/Fiell, Reel Art Press	2	35	20	5	2	No	Yes	Yes	Yes	No	Blue Ridge Summit, PA	Third Party: National Book Network
<b>ARTBOOK   D.A.P.</b>	Elisa Leshowitz	<i>elshowitz@dapinc.com</i>	212-627-1999 x216	200+	Aperture, Guggenheim, Hatje Cantz, JRP, MFA, MoMA NY, Walker Art Center, Walther König	5	35	17	10	1	No	Yes	No	Yes	Yes	Jackson, TN	Third Party: Perseus
<b>AtlasBooks</b>	Jon Ackerman	<i>jackerman@bookmasters.com</i>	567-303-8454	200+	I..B. Tauris, h.f.ullmann, Islandport Press, Bancroft Press, Flame Tree Publishing, earBOOKS, Purdue University Press, Design Media, CRW Publishing, Bright Sky Press	3	20+	3	8	1	No	Yes	Yes	Yes	Yes	Ashland, OH	Own
<b>Consortium</b>	Lindsay Eidel	<i>leidel@cbsd.com</i>	612-746-2628	100+	Akashic, City Lights, Copper Canyon, Haymarket, New Society, Theatre Communications, Blue Apple Books, Enchanted Lion Books, Nobrow Press, Redleaf Press	7	16	100	0	0	No	Yes	No	Yes	Yes	Jackson, TN	Own (Perseus)

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<b>Greenleaf Book Group</b>	Steve Elizalde	<i>selizalde@greenleafbookgroup.com</i>	512-891-6100	700	Joe Cross, Bandha Yoga, Tim Koegel, Melissa Joulwan, Gianna Angelopolous, Darren Hardy, Michael Alden, Bernard Schwartz, Jeff Olson, Bert Mandelbaum	2	20+	2	5	0	No	Yes	Yes	distribution only, foreign rights agent	Yes	Strongsville, OH	Third Party: Archway
<b>Hachette</b>	Todd McGarity	<i>todd.mcgarity@hbgusa.com</i>	212-364-1386	18	Abrams, Chronicle, Disney, HMH (Int'l Sales), Marvel, Octopus, Peterson's, Phaidon, Quarto, Time Home Entertainment	60+	0	100+	1	8	Yes	Yes	Yes	Yes	Yes	Lebanon, IN	Own
<b>Hanover Publisher Services</b>	Chip Fleischer	<i>chip@steerforth.com</i>	603-643-4787 x303	5	Steerforth, Archipelago, Pushkin Press/Pushkin Children's, Campfire Graphic Novels, New Europe Books/Young Europe Books	150	0	5	0	125	Yes	Yes	No	Yes	Yes	Westminster, MD	Third Party: Penguin Random House
<b>Houghton Mifflin Harcourt</b>	Morgan Hillman	<i>morgan.hillman@hnhco.com</i>	617-351-5539	5	Chambers, Harvard Common Press, Larousse, Old Farmer's Almanac, Zest Books	16	20	2	3	10	Yes	Yes	No	Yes	Yes	Indianapolis, IN	Own

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<b>Independent Publishers' Group</b>	Mark Voigt	<i>sparty@ipgbook.com</i>	312-337-0747	400	Triumph Books, Chicago Review Press, The Crossroad Publishing Company, Random House UK, Reading Rainbow, Anova Books, Hodder Education, Urban Land Institute, Parent Magic Inc., Flashlight Press, Allen & Unwin	14	45	120	10	11	No	Yes	No	No	No	Chicago, IL	Own
<b>Ingram Publisher Services</b>	Leah Rex & Mark Ouimet	<i>leah.rex@ingramcontent.com, mark.ouimet@ingramcontent.com</i>	Leah: 615-213-5343 Mark: 510-665-3900	98	APA (Insight Guides and Berlitz language), Berrett-Koehler, NoLO, Open Road Media, O'Reilly Media, Severn House, Taschen, Turner Publishing, Velo Press, Windsor Peak Press	19	0	100	0	11	No	Yes	Yes	Yes	Yes	LLaVergne, TN, Chambersburg, PA, Ft Wayne, IN, Roseburg, OR	Own
<b>International Publishers Marketing</b>	Jane R. Graf	<i>jane@booksintl.com</i>	703-661-1586	38	Allison & Busby, GFT Books, Kolibri Languages,Liberties Press, Protea, Random House Struik, Real Reads, Schreiber Publishing, Tilde, Libro International, Enodare	1	40	0	6	N/A	No	Yes	Yes	Yes	Yes	Dulles, VA	Own
<b>Legato Publishers Group</b>	Jeff Tegge	<i>jeff.tegge@perseusbooks.com</i>	312-316-9618	27	ECW Press, Amherst Media, Search Press, Our World of Books, Trafalger Square Books, Tachyon, Visible Ink, Clavis, Cuento de Luz, Findhorn	40	0	117	N/A	10	Yes	Yes	Yes	Yes	Full distribution through Constellation	Jackson, TN	Own (Perseus)

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<b>Macmillan</b>	Patti Hughes	<i>patti.hughes@macmillan.com</i>	646-307-5354	10	Bloomsbury USA, College Board, Drawn & Quarterly, Entangled, Graywolf, Kingfisher, Page Street, Papercutz, Rodale, Guinness World Records	79	0	110	0	10	Yes	Yes	No	Yes	Yes	Gordonsville, VA	Own
<b>Midpoint Trade</b>	Nina Rodriguez	<i>nina@midpoint.com</i>	212-727-0190	275	Primal, Whitecap, New Holland, Oceanview, WND, SelectBooks, Spencer Hill	8	12	N/A	N/A	N/A	No	Yes	No	Yes	Yes	Little Rock, AR	Third Party: Ingram
<b>National Book Network</b>	Jason Brockwell	<i>jbrockwell@nbnbooks.com</i>	301-459-3366	80+	Globe Pequot Press, Footprint, Appalacian Mountain Club, C&T, Michelin Travel & Lifestyle, Bard Press, Kyle Books, Taylor Trade, American Bar Association	12	18	75	6	3	Yes	Yes	Yes	Yes	Yes	Blue Ridge Summit, PA	Own
<b>W.W. Norton</b>	Michael Levatino	<i>mlevatino@wwnorton.com</i>	212-354-5500	15	Thames & Hudson, New Directions, Pegasus Books, Fantagraphics, Peace Hill Press, George Braziller, Persea Books, Pushcart Press	15	5	60	3	7	Yes	Yes	No	Yes	Yes	Scranton, PA	Own
<b>Penguin Random House</b>	Todd Berman	<i>tberman@penguinrandomhouse.com</i>	212-572-2842	38	Beacon, Candlewick, DC Comics, Quirk, National Geographic, Other Press, Rizzoli, Shambhala, Smithsonian, Soho	150	0	5	0	125	Yes	Yes	No	Yes	Yes	Crawfordsville, IN and Westminster, MD	Own

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<b>Perseus</b>	Sabrina McCarthy	<i>sabrina.mccarthy@perseusbooks.com</i>	212-340-8131	40	D.A.P., Harvard Business Review, The New Press, Regnery, Skyhorse	40+	0	4 in house, 100+ commission	0	10	Yes	Yes	Yes	Yes	Yes	Jackson, TN	Own (Perseus)
<b>Perseus Academic</b>	Sabrina McCarthy	<i>sabrina.mccarthy@perseusbooks.com</i>	212-340-8131	4	Columbia University Press, Princeton University Press, University of California Press, University of Michigan Press	40+	0	4 in house, 100+ commission	0	10	Yes	Yes	Yes	Yes	Yes	Jackson, TN	Own (Perseus)
<b>Publishers Group West</b>	Susan Reich	<i>susan.reich@pgw.com</i>	510-809-3701	100+	Agate, Cleis, Counterpoint/ Soft Skull, Entrepreneur Press, Gallup Press, Grove/ Atlantic, Insight Editions, McSweeney's, New World Library, Ulysses Press	40	0	117	0	10	Yes	Yes	Yes	Yes	Yes	Jackson, TN	Own (Perseus)
<b>Red Wheel/ Weiser</b>	Michael Kerber	<i>mkerber@rwwbooks.com</i>	978-465-0504	9	Connections, Hampton Roads, Nicolas-Hays, Ozark Mountain, Witches Almanac, Quest Books	2	18	92	N/A	N/A	No	Yes	Yes	Yes	Yes	Dulles, VA	Third Party: Books International
<b>SCB Distributors</b>	Aaron Silverman	<i>aaron@scbdistributors.com</i>	310-532-9400	160	Power Press, Write Bloody Press, Russell Enterprises, HeadPress, Adventures Unlimited, Greenery Press, Belly Kids, I Love Mel, Hohm Press, Last Gasp	0	30	6	7	1	No	Yes	No	Yes	Yes	Gardena, CA	Own
<b>Simon &amp; Schuster</b>	Steve Black	<i>stephen.black@simonandschuster.com</i>	212-698-2838	30	Andrews McMeel, Chicken Soup for the Soul, Good Books, Harlequin, Hooked on Phonics, Kaplan, Reader's Digest Children, Ripley's, VIZ	104	0	0	1 (Christian)	9	Yes	Yes	Yes	Yes	Yes	Riverside, NJ	Own